

Julien MARTIN

Born: 4 November 1985

Citizenship: French

Contact Information

Département des sciences économiques
Université du Québec à Montréal
C.P. 8888, succursale A
Montréal, QC H3C 3P8, Canada

Phone : +1 514 987 3000 ext 5316
Cell Phone : +1 514 774 2907
Email: martin.julien@uqam.ca
Website: <http://www.julienmartin.eu>

Current Employment and Affiliation:

2017 - **Université du Québec à Montréal, Associate Professor**
2016- **CEPR, Research affiliate**
2016- **CIRANO, Research affiliate**
2013- **CREST (ENSAE), Research fellow**

Past employment:

2013-2017 **Université du Québec à Montréal, Assistant Professor**
2011-2013 **Université catholique de Louvain, Postdoc**
2008-2011 **CREST-ENSAE, Research scholar**
2007-2008 **CEPII, Research assistant**

Visiting position:

March 2016 **Invited professor, École Polytechnique**
Dec. 2014 **Visiting CREST-ENSAE**

Education:

2008-2011 **Paris School of Economics, PhD in Economics**
Advisor: Lionel Fontagné
Committee: Matthieu Crozet, Philippe Martin, Peter Schott, Linda Tesar, Jacques Thisse
Spring 2010 **Columbia University, Visiting scholar** (invited by Prof. Emi Nakamura)
2007-2008 **Paris School of Economics, Master ETE**
2005-2008 **Université Paris1 Panthéon-Sorbonne, Magistère d'économie**

Publications:

“Knocking on Tax Haven's Door: Multinational Firms and Transfer Pricing”, forthcoming *Review of Economics and Statistics*, (with Ron Davies, Mathieu Parenti and Farid Toubal)

“The Few Leading the Many: Foreign Affiliates and Business Cycle Comovement”, *American Economic Journal: Macroeconomics* Volume 7, no. 4, October 2015 (with Farid Toubal and Jörn Kleinert)

“High-End Variety Exporters Defying Gravity: Micro Facts and Aggregate Implications”, *Journal of International Economics* Volume 96, Issue 1, May 2015, pp. 55-71 (with Florian Mayneris)

Low-Wage Country Competition and the Quality Content of High-Wage Country Export”, *Journal of International Economics*, Volume 93, Issue 1, May 2014, Pages 140–152 (w. I. Méjean)

“Markups, Quality, and Transport Costs”, *European Economic Review*, 56-2012, pp. 777-791.

“Price Dispersion and the Euro: Micro Heterogeneity and Macro Implications”, *International Review of Economics and Finance*, vol. 26(C) 2013, pages 70-86, *Special Issue edited by Paul Bergin and Fabio Ghironi* (with Isabelle Méjean)

Publications in French:

“Fiscalité des Entreprises et Paradis Fiscaux : Une Étude sur Données Canadiennes”, *L'Actualité Économique*, 93(3) -2017 (with Cristian Stratica)

“Euro et Dispersion des Prix à l’Exportation ”, *Economie et Statistique*, 435.436-2010 (with Isabelle Méjean)

Working Papers:

“Are clusters resilient? Evidence from Canadian textile industries”, *CEPR Discussion Paper* 12184, July 2017 (with Kristian Behrens and Brahim Boualam)

“Volatility in the small and in the large: Diversification in trade networks”, *CEPR Discussion Paper* 11534, Sept. 2016 (with Francis Kramarz and Isabelle Méjean)

“Invoicing Currency and Financial Hedging”, *CEPR Discussion Paper* 11700, Dec. 2016 (with Victor Lyonnet and Isabelle Méjean)

Work in progress:

“Gentrification and Local Businesses”, (with K. Behrens, B. Boualam, and F. Mayneris)

“Seller-buyer matching in international good markets”, (with C. Lenoir and I. Méjean)

“Relationship specificity: Measurement and application to trade”, (with I. Méjean and M. Parenti)

“Firms and shocks: evidence from France”, (with V. Rappoport, N. Ramondo, and F. Toubal)

Invited Seminars/Conferences:

2017 Joint Central Bankers' Conference 2017 (discussant, *Ottawa*), Sauder-VSE joint seminar (*UBC, Vancouver*) Ryerson University (*Toronto*), Growth Lab Seminar (Harvard Business School), Munich International Economics Seminar, CIREQ conference in international economics (*Montreal*), Université Sherbrook

2016 Urban Economic Association meetings (*Minneapolis*), Micro-Macro workshop HEC Montréal, Université de Montréal, École Polytechnique (*Paris*), Aix-Marseille School of Economics (*Aix-en-Provence*), American Economic Association meetings (*San Francisco*)

2015 Université Laval (*Québec*), SAIS - John Hopkins University (*Washington DC*), Econometric Society World Congress (*Montreal*), NBER Summer Institute International Trade and Macroeconomics (*Boston*), Canadian Economic Association (*Toronto*), HEI-CEPCI Université Laval (*Québec*)

- 2014 Midwest international trade meetings (*Kansas University*), Brown University (*Providence*), Summer meeting of economists (*Vilnius*), SED meetings (*Toronto*), CEPII's seminar (*Paris*), HEC Montreal IBRC (*Montréal*).
- 2013 Workshop on Quality and Productivity (*Aarhus*), UQAM (*Montréal*), Bank of Canada (*Ottawa*), London School of Economics, ESSEC Business School (*Cergy*), Aarhus University, Banque de France (*Paris*), ADRES meetings (*Strasbourg*), CEPII's seminar (*Paris*).
- 2012 University of Luxembourg, CompNet workshop (*Banque de France*), Université Libre de Bruxelles, Industrial Organization and Spatial Economics (*Saint-Petersburg*), ETSG (*Leuven*), Association Française de Sciences Economiques (*Paris*), Conference in International Economics (*Granada*), Royal Economic Society (*Cambridge*).
- 2011 Microeconomic Aspects of the Globalization of Inflation (*Zurich*), Rocky Mountain Empirical Trade Conference (*Banff*), Université catholique de Louvain.
- 2010 ETSG (*Lausanne*), Econometric Society World Congress (*Shanghai*), Spring Midwest International Trade Meeting (*Northwestern University*), Trade colloquium Columbia University (*New York*).
- 2009 CEPII-INSEE joint seminar (*Paris*), CORE trade and economic geography seminar (*Université catholique de Louvain*), European Economic Association Congress (*Barcelona*), 9th RIEF doctoral meeting in international trade and international finance (*Aix-en-Provence*), ETSG (*Roma*).
- 2008 Trade and the Euro workshop (*Bern*)

Referee activity: *Canadian Journal of Economics, Economics Letters, Empirical Economics, European Economic Review, International Tax and Public Finance, Journal of Development Economics, Journal of Economic Geography, Journal of the European Economic Association, Journal of International Economics, International Economic Review, International Economics, Louvain Economic Review, Review of Economics and Statistics, Review of Economic Studies, Review of International Economics, Review of World Economics.*

Service:

Board member of the Research in International Economics and Finance (RIEF) network
Scientific Committee INFER workshop “Economic Geography, Agglomeration and Environment”

Honors, Grants, Scholarships, and Fellowships:

- 2017 **ESG-UQAM Internal Grant – Smart City CAD 10,000**
Project: “ICT and the city: neighborhoods dynamics in Canada”
- 2016-2019 **CRSH Grant – co-applicant (PI: Kristian Behrens) – CAD 134,379**
Project: “Cities in motion: Gentrification, local goods, and local jobs”
- 2015 **ESG-UQAM award “best publication award”**
- 2015 **ESG-UQAM award “young researcher 2015”**
- 2014-2017 **FRQSC Individual Grant (Québec) - CAD 50,292**
Project: “Individual shocks and macroeconomic volatility” (ranked 1st / 21)
- 2013 **PAFARC Grant (UQAM) – CAD 12,000**
- 2013 **Best Paper Prize 2012, European Economic Review**
Paper: “Markups, Quality, and Transport Costs”

- 2013 **Job Market Travel Grant**
Association for the Development of Research in Economics and Statistics
- 2012 **Prix Richelieu**, Chancellerie des Universités de Paris
- 2011-2013 **FSR incoming post-doctoral fellowship**
co-funded by the Marie Curie Actions of the European Commission
- 2010 **Paris-Columbia Alliance Program Grant**
- 2009 **Prize for the best article submitted, 9th RIEF doctoral meeting**
Paper: "Spatial Price Discrimination in International Markets"
- 2008-2011 **CREST-ENSAE research grant**

Policy Publications:

- Multinational firms and transfer pricing, VoxEU , 05/01/2015
- Prix de transfert et optimisation fiscale, Blog, CEPII, 22/12/2014
- High-quality exports: Macro implications, VoxEU , 04/12/2013
- Multinational firms and business cycles, VoxEU , 16/11/2013
- Quand les filiales étrangères donnent le rythme aux régions, Blog, CEPII, 06/11/2013
- Low-wage East meets high-quality West: New firm-level evidence from France, VoxEU, 03/2011
- Intégration Economique Européenne: une Approche par les Prix, Accomex 82-83, 2008
- International Trade Price Indices, CEPII Newsletter, 2007

Teaching:

- Since 2014 **International Trade**, UQAM (fall 2014, fall 2015, fall 2016, fall 2017)
- Since 2014 **Principles of Macroeconomics**, UQAM (winter '14, fall '14 '15 '16 '17, summer '15, '16)
- 2012 **Advanced Topics in International Trade**, ENSAE-ParisTech
- 2008-2011 **T.A. European Economic Integration** (Sciences-Po), **International Trade** (Graduate & Undergraduate, U. Panthéon-Sorbonne)
- Supervision *PhD student* : **Ewan William Théophile** (started Sept. 2015), Carine Yodjou (started Sept. 2017)
Master disseration : **Mélissa Badio** (ESG-UQAM), **Cristian Stratica** (ESG-UQAM), **Mamane Nabangui** (ESG-UQAM), **Jean Beaudet** (ESG-UQAM)